



PAC INSTITUTE OF TECHNOLOGY AND SOCIAL STUDIES JANUARY – APRIL 2025 ASSESSMENT

FORMATIVE ASSESSMENT

Qualification Code : Social Work and Community Development

Qualification : Level 6

Code : COD/OS/SW/CC/04/6/A

Unit of Competency : Carry out Resource Mobilization and Fund Raising

WRITTEN ASSESSMENT

TIME: 3 HOURS

INSTRUCTIONS TO THE CANDIDATE:

- 1. Read all the instructions carefully before attempting the questions.*
- 2. This paper consists of two sections, A & B.*
- 3. You are allowed 3 Hours to Answer the questions.*
- 4. Marks for each question are indicated in brackets.*
- 5. Write your responses in the Separate Answer booklet provided.*
- 6. Do not write anything on this question paper.*

SECTION A: (40 MARKS)

(Answer ALL the questions in this section)

1. Community has various resources that need to be mobilized in order to help in different ways. Outline **five** benefits of community resource mobilization. (5 Marks)
2. State **four** benefits of documenting resource mobilization and fundraising activities in a community (4Marks)
3. Resource mobilization is a process that involves integrated concepts. List **three** of these concepts (3 Marks)
4. List **four** types of resources that an organization can mobilize. (4 Marks)
5. It is important for social workers to carry out resource mobilization. Identify **four** benefits of capacity building in resource mobilization. (4 Marks)
6. List **four** methods of data collection methods (4 Marks)
7. Identify **four** challenges of using proposal as a tool for fundraising and mobilization of resources. (4 Marks)
8. Donor mapping tool is helpful for organizing information about donors, particularly those that are open to fund projects like family planning (FP) and adolescent and youth. State **four** elements of
 - a Donor mapping document. (4 Marks)
9. Resource mobilization is affected by various factors. Identify **four** factors that influence the success of resource mobilization. (4 Marks)
10. Evaluation is the process of judging or calculating the quality, importance, amount, or value of something. State **four** benefits of evaluating community resources. (4Marks)

SECTION B: (60 MARKS)

(Answer any THREE questions in this section)

11. Effectiveness of resource mobilization process is determined majorly by the mobilizing team and its leadership.

- a Describe **five** qualities of a good resource mobilization manager. (10 Marks)
- b Describe **five** approaches used by resource mobilization team in acquisition of desired resource to be used in an organization. (10 Marks)

12. Community mobilization involves enhancing good utilization of locally available resources to improve living standard of community members.

- a Explain **five** benefits of community participation in resource mobilization. (10 Marks)
- b Describe **five** steps used in community resource mobilization. (10 Marks)

13. Building a consortium with other organizations is one key strategy for successful mobilization of resources.

- a) Discuss **five** characteristics of a mobilized community. (10 Marks)
- b) Analyze **five** components of resource mobilization plan. (10 Marks)

14. For effective utilization of community resources, community members should come into agreement on how to manage their resources.

- a Describe **five** key issues to be addressed during community introductory meetings. (10 Marks)
- b Analyze **five** activities that are carried out in community resource mobilization office (10 Marks)

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