



PANAFRICA CHRISTIAN UNIVERSITY
BUS3133 STRATEGIC MANAGEMENT EXAMINATIONS.

EXAM DATE:

TIME:

INSTRUCTIONS

- Read all questions carefully before attempting.
- Answer FOUR Questions Only, Question one is **compulsory**
- Write your student number on the answer booklet provided.

QUESTION ONE (compulsory)

- | | |
|---|-----------|
| a) Explain the concept of corporate governance | (1mark) |
| b) Describe the role of the following in a company | |
| i. Company CEO | (1mark) |
| ii. Board of Directors | (1marks) |
| c) Identify any three company stakeholders | (3marks) |
| d) Highlight the importance of strategic management | (4marks) |

QUESTION TWO

- a) Explain any two economic factors that influence strategy formulation. (4 marks)
- b) Describe the three Generic strategies as identified by Michael porter. (6 marks)

QUESTION THREE

- a) Explain the following terms
 - i. Distinctive competencies (2marks)
 - ii. Company resources (3marks)
- b) Explain the concentration strategy as an organizational growth strategy. (5 marks)

QUESTION FOUR

- a) Organizational goals differ from organizational objectives. Explain (4marks)
- b) Explain the **three** levels at which strategy is formulated in an organization.(6 marks)

QUESTION FIVE

- a) Discuss any two stability strategies applicable in a weak competitive position of a company. (4 marks)
- b) Using relevant examples explain the two major types of diversification strategies (6 marks)

QUESTION SIX

Describe any **four** international market entry strategies citing a case as appropriate (10 marks)