



PAN AFRICA CHRISTIAN UNIVERSITY

SCHOOL OF HUMANITIES AND SOCIAL SCIENCES

**END OF SEMESTER EXAMINATION FOR THE DEGREE OF
BACHELOR OF ARTS IN COMMUNITY DEVELOPMENT**

SEPTEMBER-DECEMBER 2022 TRIMESTER

CAMPUS: ROYSAMBU

DEPARTMENT: COMMUNITY DEVELOPMENT

COURSE CODE: DCS 113

COURSE TITLE: RESOURCE MOBILISATION

EXAM DATE: WEDNSDAY 7TH DECEMBER 2022

DURATION: 3 HOURS

TIME: 8:00 AM-11:00 AM

INSTRUCTIONS

- Read the instructions and questions carefully before you write the answers.
- **Answer any TWO questions**
- *ALL PAC University's examination rules and regulations apply*

QUESTION 1

- a) Using relevant examples, explain the **three** components of a resource mobilization Framework. (6 marks)
- b) Explain the significance of resource mobilization in an emerging community-based organization. (10 marks)
- c) Using relevant examples discuss any **two** sub divisions of natural resources (4 marks)

Question 2

- a) According to the Scriptures, discuss **three** resources that we should be good stewards in. (6 marks)
- b) Discuss, using relevant examples any **five** Resource providers an organization can benefit from. (10 marks)
- c) Briefly differentiate Donor relation and Donor stewardship in the relationship building process (4marks)

Question 3

- a) You have been asked by your organization to come up with a fundraising strategy plan. Briefly discuss any **three** steps that you will follow(6marks)

- b) You have been hired as a resource mobilization officer, in an NGO. Citing examples, briefly explain **three** indicators that you will use to identify prospective major donors (6marks)

- c) To ensure transparency and Accountability in managing the organization's money, you will need a money management plan. Briefly explain any **four** systems that you will put in place in managing the finances (8 marks)