



PAN AFRICA CHRISTIAN UNIVERSITY

**EXAMINATION FOR THE DEGREE OF BACHELORS OF ARTS IN
BIBLE AND THEOLOGY**

SEPTEMBER-NOVEMBER 2015

CAMPUS: ROYSAMBU DAY

DEPARTMENT: BIBLE AND THEOLOGY

COURSE CODE: CMN2145

COURSE TITLE: PARTNERSHIP AND FUND DEVELOPMENT

EXAM DATE: Tuesday, 24th November 2015

TIME: 2.00Pm – 5.00pm

INSTRUCTIONS

- Read all questions carefully before attempting.
- Answer Question ONE in Section One and any Four Questions in Section two

Time Allocated is 3 hours

SECTION ONE

Question One

- a) i) Define the term Partnership (2marks)
ii) Describe at least **Four** types of partnership that exist within the Church (4marks)
- b) State the role played by support functions in the fundraising campaign (2 marks)
- c) Critically assess the role of the board and the fundraising committee before and during a fundraising campaign in the church. (6 Marks)
- d) Discuss the importance of partnership between the Church and other entities (6Marks)

SECTION TWO

Question Two.

- a) Identify **Five** key elements of a good project proposal (5 Marks)
- b) Explain at least **three main** principles of stewardship (5 Marks)

Question Three

- a. Using examples from scripture discuss the need for debt finance in the church today (5 Marks)
- b. Distinguish the terms Grants and Donations as sources of funding clearly showing the importance of each in improving financial support for the Church today (5 marks)

Question Four

Involvement in strategic partnerships requires that the strategic leaders first understands the mission, the main goals and objectives of the organization. Explain the role of the following when engaging in strategic partnerships.

- i. Vision and Mission (4 Marks)
- ii. Goals and objectives and Action plans (6 Marks)

Question Five

Project budget is an integral part of any grant proposal. Explain the following terms as they relate to project budget management

- i. Budget work-plans (5 Marks)
- ii. Budget Variance Analysis (BVA) (5 Marks)

Question Six

- a. Explain **Four** ethical Principles and Standards in Fundraising (4 Marks)
- b. Evaluate a fund raising project that you are familiar with and clearly explain how the leadership positively or negatively embraced good ethical practices in their fundraising (6 Marks)