



**PAN AFRICA CHRISTIAN UNIVERSITY**

**END OF SEMESTER EXAMINATION FOR THE DEGREE OF  
BACHELOR OF ARTS IN BIBLE AND THEOLOGY**

**BACHELOR OF COMMERCE**

**BACHELOR OF BUSINESS LEADERSHIP**

**BACHELOR OF ARTS IN COMMUNICATION**

**BACHELOR OF ARTS IN COUNSELING**

**BACHELOR OF BUSINESS INFORMATION TECHNOLOGY**

**BACHELOR OF ARTS IN COMMUNITY DEVELOPMENT**

**DIPLOMA IN COUNSELING**

**JANUARY-APRIL 2017**

**CAMPUS: VALLEY ROAD**

**DEPARTMENT: LEADERSHIP AND GOVERNANCE**

**COURSE CODE: UCC105 | COD1313**

**COURSE TITLE: Introduction to Leadership**

**EXAM DATE: FRIDAY 7<sup>th</sup> APRIL 2017**

**TIME: 5.30PM – 8.30PM**

**INSTRUCTIONS**

- This exam script has **TWO (2)** sections.
- Read all questions carefully before attempting.
- Answer **ALL** questions in Section **A** and any other **TWO** question in Section **B**.
- Write your **student number** on the answer booklet provided.

## SECTION A - Answer ALL questions in this section

1. a) Describe any **TWO** theories of leadership (6 marks)  
b) Differentiate between “Leaders” and “Managers” stating **TWO** key characteristics of each. (4 marks)
  
2. Describe **FIVE** of the following ten manifestations of leadership according to Bill Hybels: (10 marks)
  - a) Visionary
  - b) Directional
  - c) Strategic
  - d) Managerial
  - e) Motivational
  - f) Pastoral
  - g) Team building
  - h) Reforming
  - i) Entrepreneurial
  - j) Networking
  
3. a) How do the following developmental experiences provide powerful leadership learning experiences? (6 marks)
  - i. Job transition
  - ii. Task related characteristics
  - iii. Obstacles  
b) What would you say was the Mission Focus in the leadership of the following persons? (4 marks)
  - i. Moses
  - ii. Jesus
  
4. Leaders fail because of many different reasons. Discuss **FIVE** of the reasons below (10 marks)
  - a) Lack of vision
  - b) Poor listening
  - c) Autocratic decision making
  - d) Lack of integrity
  - e) Blaming others for their mistakes
  - f) Egomaniacs or pride
  - g) Inability to work as a team player
  - h) Placing self interest above the interest of others

## SECTION B: Answer TWO questions in this section

5. Value-based organizations are known to operate strictly on the basis of values. Explain the meaning of **FIVE** of the following characteristics found in such organizations. (10 marks)
  - i. Leading with value
  - ii. Talent management and leadership development
  - iii. Setting clear direction
  - iv. Effective communication
  - v. Motivation and team management
  - vi. Execution and implementation

6. a) What would you say was the leadership Mission focus of the following persons?  
(6 marks)

- i. Moses
- ii. Jesus
- iii. Paul

b) Explain the difference between “People Paradigm” (Leadership) and “Things Paradigm” (Management) with TWO examples of each (4 marks)

7. Explain **FIVE** of the following concepts as used to define leadership: (10 marks)

- i. A matter of personality
- ii. Exercise of influence
- iii. Particular behaviours
- iv. Power relations
- v. A matter of inducing compliance
- vi. An instrument to achieve goals
- vii. A differentiated role
- viii. A form of persuasion